



12.07.2018

To Whom it May Concern:

I am very pleased to write this letter of recommendation on behalf of Scania Romania.

IFPTR has been for many years our reliable business partner for a multitude of services: driver trainings for professional drivers, defensive driver trainings or driver trainings for hazard goods transportation.

Our collaboration started in 2012 when we have appointed IFPTR as the main organizer for the Young European Truck Driver in Romania, the biggest competition of its' kind in the world. This competition was organized in all European countries, with a grand final in Sweden, the prize put on stake being a Scania truck, worth 100 000 euros.

Taking into account our excellent cooperation in 2012, IFPTR has remained the main organizer of the Young European Truck Driver 2014-2015 in Romania, with more than 1500 subscribed drivers.

Having collaborated for two competitions in a row and knowing their professionalism, in 2016, Scania Romania has decided to totally outsource, to IFPTR, the Driver Training services offered to Scania customers & drivers. However, Scania Romania has not used IFPTR services only for professional drivers, but also to train Scania personnel – pre sales, sales, after sales and marketing department.

At the moment, Scania Romania continues to work closely with IFPTR as the main organizer for Scania Driver Competitions, the biggest professional driver competition in world.

Scania Romania finds IFPTR a truly professional, trustworthy and efficient business partner which we sincerely recommend.

Mihai Pasol

Marketing Director Scania Black Sea Unit

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